#### INTERNATIONAL



# METAL DECORATOR NEWSLETTER

Third Quarter, 2008

## THE DIRECTOR'S DESK



2008 is proving to be an interesting year to say the least. With much to celebrate upon the completion of the Olympics and much to contemplate with the global economy at play, the latter will certainly cause us to stay focused on the business challenges at hand. That has been a consistent need throughout the year. Global energy issues, environmental pressures, and financial challenges definitely affect our corporate business objectives and bottom lines. The need to stay abreast of current technology, regulatory changes, supply sourcing, material developments, and market trends is paramount. Perhaps, it is for these reasons that we experienced the largest number of attendees at this year's convention. With over 300 decorators in attendance, the conference delivered some of the best informational presentations in the IMDA's history. Our emphasis was on the basics of metal packaging and innovations in packaging and decorating. Our Convention Committee, led by Joe Finan, once again did an excellent job packing a wealth of information into 1 and 1/2 days.

We are continuing to add value to our membership globally. One way was to provide convention information on our website: metaldecorators.org for those who were and were not in attendance at our convention. We have posted convention presentations on our website for members only. There now is a members only tab on the site. We have the presentations posted there as well as our newly formed metal decorators bulletin

board. To access the members section, you must have a user name and password. For those who have given us an email address, we have sent the name/password to you via email. If you do not have a password, please email: ampmgt@aol.com or info@metaldecorators.org and we will provide one for you. Our goal for the bulletin board is to enhance communications with and between our members so networking and problem solving can be shared by the membership throughout the year and throughout the world.

As an international organization we need to continue to reach out to decorators worldwide. Our quality contest has certainly had a sizeable global impact and we want to increase the access to information from the global community through our website and conference participation. We are expanding our presence in Asia this year with presentations by the IMDA at China Can in September.

This year marks the beginning of the IMDA's recognition of a Decorator of the Year, our Scholarship program remains strong thanks to the Golf Committee's hard work and the industry's support, our Excellence in Quality competition still showcases the best there is, and our membership continues to grow. We review the aforementioned in this issue of the newsletter.

While the times may be challenging, your IMDA officers and directors remain committed to improving your association and keeping it strong. Remember, the IMDA is a volunteer organization and we are fortunate to have dedicated members who believe in the foundation of the Association. As a result we will continue on the path of continuous improvement thus enhancing the value of belonging to the International Metal Decorators Association. Let us know your ideas on further improvements; we would welcome your comments.

#### Michael Masenier

Michael Masenior
Executive Director

#### The Value of IMDA Membership

We were recently asked for some of the benefits of membership in the International Metal Decorators Association. Here are the top 10.

- The ability to seek and receive technical assistance through communications with headquarters, and networking.
- 2. Reduced Seminar fees
- Scholarships only for members and family members
- A membership directory for industry contacts
- 5. Assistance with job searches
- Assistance with supply, material, and service provider sourcing
- Assistance with equipment sourcing
- Access to Member only bulletin board on website
- Access to conference presentations on website
- Membership provides conferences and opportunities to communicate with peers on technical, environmental and management information.

Without an association supported by membership, the above would not exist; all at a modest fee of 75.00 US per year.

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## **MEMBERSHIP NEWS**

During May, we inducted new members into our association. We are pleased to have the following individuals as members.

<u>Name</u>	Company	<b>Location</b>
Carl Amidon	Sidasa Coatings	Westlake, OH
Nancy Battaion	G3 Enterprises, Closure Div.	Modesto, CA
Chris Carreras	Ball Corporation	Broomfield, CO
Mary Chopyak	Ball Corporation	Broomfield, CO
John Davis	СП	Colorado Springs, CO
Alex Folloso	INX International Ink Co	West Chicago, IL
Oscar Garza	Valspar Corp	Pittsburgh, PA
Mike Gentile	Impress USA	Carnegie, PA
Ron Goodwin	Impress USA	Carnegie, PA
Michael Hang	Pitman Company	Exton, PA
Jeff Lenz	Kurt Manufacturing	Minneapolis, MN
Manijeh Novini	Applied Vision	Akron, OH
Michael Osborne	Independent Can Co.	Belcamp, MD
Gary Peacock	Sidasa Coatings	Westlake, OH
John Palazzolo	Adphos North America	Brookfield, WI
Mark Santos	Stolle Machinery	Centennial, CO
Lyle Small	СП	Colorado Springs, CO
Steven Steerman	Ball Corporation	Broomfield, CO
Len Ver Hoven	Stolle Machinery	Centennial, CO
Yurij Wowczuk	Impress USA	Weirton, WV
Scott Zepp	ICI Packaging Coatings	Strongsville, OH
Wen Zhang	Sewin Packaging Material	Shanghai, China

### IMDA YEARS OF SERVICE

Name	Years of Service	Name	Years of Service
Edwin G. Anderson	40 YEARS	Scott Brotzman	25 YEARS
CJ. Pinkard		Robert F. Lyons	
Joseph T. Sanderson		James M. Young	
Keith N. Underwood			
		Juozas J. Polikaitis	20 YEARS
David P. Hull	35 YEARS	Neal R. Santangelo	
Christopher Page		Joseph J. Sennello	
Richard D. Anglin	30 YEARS	Arnie Szasz	15 YEARS
A. David Dawes		Byron Bubloni	
Stephen J. Gadziala		Donald J. Hardy	
Nicholas Grasso		Void Nix Jr.	
Garland D. Richardson		Kurt V. Sunderman	
Daniel A. Sitter		John Tregner	
Dewey D. Sitzes Jr.			

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Years of Service

### YEARS OF SERVICE

Name

Terry Babbitt 10 YEARS Phil Baerenwald Marino R. Baez Ernest A. Brain James S. Cation Frank Currens Gary P. Dobrindt Joseph Finan William M. Heenan Jr. **Borpit Inawiwat Urs Keller** George Mastromatteo Robert S. Miller Robert M. Millham Pitt N. Moon III Emil P. Obradovich **Katy Patterson** Peter St. John Reid Chris Anguil 5 YEARS Thomas W. Barry Jeff (MOOSE) Bassitt Serafim Bento **Detlef Blumenstetter** John Clark **Brian Dickens** John J. Farrell **Matthew Gebauer** James Hogan Paul Jonard Mark S. Leasure Adrienne Lynn **Girard Moravcik** Thomas Moreau Theodore J. Nevins Michael Petti Walter Pietruch **Greg Robinson** Thomas J. Thompson Timothy J. Wenkus

## 2008 Member of the Year Renee Etiopio



The Association is proud to announce the selection of Renee Etiopio as our 2008 Member of the Year. She was chosen for her exceptional work on our convention for the past years. She has been instrumental in growing our sponsorship, expanding our display exhibits, and improving our networking and hospitality sessions. We are extremely grateful for her untiring efforts and dedication to the Association.

## **IMDA MEMBERS OF THE YEAR**

1989	George Scalamera
1990	David B. Morris
1991	David B. Sheldor
1992	Peter C. Collias
1993	Michael W. Masenior
1994	F.William Graue
1995	Kenneth Matyska
1996	Daniel Sitler
1997	Gary Silke
1998	Peter Costello
1999	Joseph Kwain
2000	Robert Coe
2001	Robert Finley
2002	Charles Erikson
2003	Norman Christen
2004	Eugene Furey
2005	Craig Eberts
2006	Jack Knight
2007	Rick Clendenning

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### 2008 SCHOLARSHIP AWARDS

Each year the IMDA conducts a golf outing in May in support of our scholarship giving program.

Proceeds from the outing are awarded to applicants who are children and grandchildren of IMDA members in good standing for attending a post high school accredited educational institution.

A Scholarship Committee receives the applications and selects winners based on the application and essay submitted. Award recipients are announced in May at the IMDA Annual Convention. We are fortunate to have had such tremendous support of our Scholarship Outing such that we are able to award 7 scholarships. We received over 20 applications which exceeds any year in the history of the International Metal Decorating Association. This program is available to all IMDA members and we encourage those of you with family members who are eager to continue their higher learning to apply for our upcoming Scholarship Program.

#### The Scholarship Committee is proud to announce the recipients for 2008

\$1000.00	Max Leasure	California State University
\$1000.00	Maura Lacey	University of Pittsburgh
\$1000.00	Adam Steerman	<b>University of Northern Colorado</b>
\$500.00	Jesse Gosman	<b>Ball State University</b>
\$500.00	Stacey Steerman	Colorado State University
\$500.00	Michael Sullivan	Southern Illinois University
\$500.00	Kari Jonard	Univ. of Colorado at Denver

To: IMDA

From: Michael Sullivan

Many thanks to the Scholarship Committee for their award to me this year. This is especially welcome as I had a very hard time finding a job this summer. I picked up some money working at odd jobs but that was it.

Also, I plan to stay at school next summer so that I can graduate in four years—the exact amount of time my father says it should take to graduate and the exact amount of time he says he will pay for.

Again, thank you very much.



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#### 2009 SCHOLARSHIPS

WE WILL BE SENDING THE REQUESTS FOR APPLICATIONS FOR 2009 IN JANUARY. APPLICATIONS MUST BE RECEIVED BY MARCH 31, 2009. FOR MORE INFORMATION, CONTACT THE IMDA HEADQUARTERS AT TEL:410-252-5205 OR EMAIL US AT:AMPMGT@AOL.COM

#### IMDA BOARD OF DIRECTORS NOTES

Following are highlights from the Board of Directors meeting which was held at the Indian Lakes Resort in Bloomingdale, IL in May, 2008

President Neal Santangelo convened the meeting and welcomed the board members. The Secretary's Report was given by Jack Knight who read a letter of resignation from the board from John Friedman. The Treasurer's Report was presented by Jack Knight and approved by the board. The financial condition of the Association remains strong. The Convention Report was given by Joe Finan. He thanked the committee for their efforts as their strong team participation resulted in one of the strongest programs on record. The Board discussed the current location at Indian Lakes and felt that the facility still serves the Convention and Golf Outing space and quality requirements well. The advanced registration numbers were an increase over 2007. Discussion was held to once again hold the convention at Indian Lakes for 2009. This year we had an increase in Sponsors who paid for the food and cost of the hospitality room, gifts to speakers, guest speakers and prizes given during the hospitality session. We also had more requests for display space than in previous years and the board discussed adding more display space for 2009. Gary Silke reported on the Scholarship Golf Outing stating that approximately 325 registered for the banquet and 240 played golf. There should be enough proceeds to award numerous scholarships again this year. Membership Chairman, Michael Yavorski and Co chairman, Jonathan Ellaby, announced 26 new member applications and the board approved the applicants for membership into our association. (see listing in this issue). Mike also announced that 5 longtime members were voted into the Honorary and Privileged Status. (See Distinguished Members on this page). Newsletter chairman, Mike Masenior continued his ongoing requests for articles for the upcoming issues. **Scholarship** Chairman, Gene Furey reported that 7 scholarships were awarded in 2008 and more than 20 applications were received for 2008. The awards would be made during the convention program on Thursday. Nominating Chairman, Kenneth Matyska and announced that Jim Cation has joined the Board of Directors and that there is no officer change for this year. Website master, Jack Knight discussed the activity of the website and stated that we continue to see increased visits to the site and the presentations from the convention are posted for viewing by members only. It was discussed to have a members only section on the website and the presentations would be posted there. Access to the programs would be by password only. All members who have supplied headquarters email addresses will be issued a password. New Business Membership Growth and Retention was discussed and it was determined to offer all convention attendees a waiver from the initiation fees if they completed the new membership application presented at the convention. A new membership brochure will also be developed by the membership committee. In an effort to grow our international membership, we will have representation at China Can conference in September. We also have a membership bulletin board which will be promoted and will add value to belonging.

No other new business was brought before the Board and a motion to adjourn was made.

#### MEMBERSHIP STATISTICS

(as of 05-24-08)

MEMBERS 518

HONORARY 31

PRIVILEGED 27

TOTAL 576

#### **DISTINGUISHED MEMBERS**

The IMDA is proud to announce that it bestowed the status of honorary membership to Robert Howell and Keith Underwood during the May Board meeting. The following were granted Privileged status: John Greenwald, Robert Lyons and Ken O'Callahan. Congratulations to all and thank you for your contributions to the industry over many years.

#### ANNUAL DUES

We still have members with outstanding dues for 2008 and request that payment be sent in if you have not done so. We recently sent out reminder notices to those in arrears. Thank you in advance for your continued support of our association.

#### **MEMORIALS**

We are sad to report the passing of the following members and industry leaders this year. We sent our heartfelt condolences to their familes.

Andrew Detolve, Allstate Can Joseph Giammanco, Sr. Privileged Jerry McGlothan, Independent Can William Smith, DS Containers Page 6 Metal Decorator Newsletter

### **IMDA MEMBERSHIP**

## Speaking Out

Dear Michael Masenior,

I am retired and after several years of consulting I am now ready to stop working in the litho industry. I started working at the American Can plant in Chicago, IL in 1945 and retired in 1990. I have been working as a consultant until early 2007. The industry has been good to me and I have met a lot of good people since joining the IMDA in 1983. I truly believe that the networking offered by being a member of the IMDA was a really important part of my litho career. But it is time to retire and I would appreciate it if you would consider making me a privileged member.

Sincerely,

Robert Lyons

Michael, on behalf of Silgan White Cap Americas I want to thank the IMDA for presenting us with the 2008 Excellence in quality Award—Best of Category for Closures. We take this award seriously and use it as part of our marketing program going forward. We are pleased that we have had at least one winner in each of the last 12 years of competition. We are also pleased to be an active member in the IMDA and look forward to supporting its activities in the future.

**Bill Thomas** 



The Canmaker Magazine Turns 20 Years Old

During the convention the IMDA recognized Sayers Publishing on its 20th year of publishing The Canmaker magazine. Allan Sayers was presented with a plaque depicting his first issue cover and the plaque was signed by all Board of Directors present at the May meeting. Pictured with Allan Sayers, holding the plaque, are Directors Ken Matyska and Jonathan Ellaby, and Vice President, Joseph Finan.

### **Membership Directory**

Our new directory will be arriving soon. We have updated member information as given to us earlier this year. Realizing that there will be changes to some of that information we ask that you advise us of the specific changes so we may update the database from which the directory was derived. Also, as previously mentioned we have our member bulletin board on our website: metaldecorators.org and you will need to obtain a password to access the member section of the website. We emailed passwords to those members who provided us with their emails. If the directory does not list an email, or you did not receive a password, please email us at ampmgt@aol.com to obtain your password.

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## **2008 DECORATOR OF THE YEAR**

BRIAN MORRIS
CROWN CORK & SEAL



Past President, Ken Matyska presents Brian Morris with the inaugural Decorator of the Year award. Brian was nominated by Phil Shaughnessy of Crown, who looks on.

The 2008 "Decorator of the Year" Award was presented to Brian Morris, of Crown Cork & Seal's Aurora, IL facility during the May convention. This award was developed to recognize craftsmen for their individual skills and ability demonstrated in the art of lithography. While we have been recognizing company performance through our Excellence in Quality competition, we felt that individual recognition was needed as well.

Brian is the Lead Pressman and Group Leader on the 6 color KBA Metalstar press. He has 25 years of experience in the industry and consistently produces very high quality decoration in a safe and efficient manner. Brian's contribution in the form of leadership of continuous improvement teams has led to significant reductions in spoilage, make-ready times, quality improvements and maintenance and equipment improvements. Brian also makes a personal commitment to the plant and is always willing to go the extra mile by training and helping his colleagues in any way possible. A real team player and highly skilled craftsman, Brian has demonstrated that he is

worthy of being selected the International Metal Decorator Association's 2008 "Decorator of the Year".

#### DecoDates

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September 29-30, 2008

The Canmaker Summit

Hilton Hotel

Warsaw, Poland

Tel: 44 1293 435100

E:b.brooks@sayers-publishing.com

May 20, 2009

IMDA Scholarship Golf Outing

Hilton Indian Lakes Resort

Bloomingdale, IL USA Tel: 410-252-5205

T: ammmat@aal.com

E: ampmgt@aol.com

May 21- 22, 2009

**IMDA Annual Convention** 

Hilton Indian Lakes Resort Bloomingdale, IL USA

Tel: 410 252 5205

Fax: 410 628 8079

E: info@metaldecorators.org





## 2008 EXCELLENCE IN QUALITY WINNERS

Dear Mr. Masenior,
We are pleased to bear from
you once again announcing
that we have been awarded
the "AWARD OF
EXCELLENCE" for
2008, for our entry in the
general line category.

This award has been a moral boost to our marketing and factory staff for being selected 4 years in succession. We are working hard towards the "Best of Category" award in the future.

Best regards,

Dhanam Rodriguez

General Manager

TinPak (Pvt) Ltd.

Category	<u>Entry</u>	Company/Location
AEROSOL	C1-1 C1 C-11	DO Contribute Datasia III
Best of Category  Award of Excellence	Scotch Guard Outdoors Soft & Beautiful	DS Container, Batavia, IL Southern Graphic Systems, Elgin, IL
Award of Excellence	Soit & Beautiful	Southern Graphic Systems, Eight, IL
CLOSURES		
Best of Category	Premium Organic	Silgan White Cap, Downers Grove, IL
Award of Excellence	Neo Foods	Shetron Limited, Bangalore, India
FOOD		
Best of Category	Premier Mushroom Farms	Shetron Limited, Bangalore, India
Award of Excellence	Kimball Tomato Puree	Kian Joo Can, Berhad, Malaysia
GENERAL LINE Best of Category	Timor Garden Shape Can	Kian Joo Can, Berhad, Malaysia
Award of Excellence	Heladiv Sparkling FBOP	Tinpak Ltd. Colombo, Sri Lanka
Avided of Excellence	rickan opening i boi	Tilpar Lia. Colonido, On Liana
MISCELLANEOUS		
Best of Category	Monroe Shocks Drum	Lakeside Lithography, Chicago, IL
Award of Excellence	Budweiser Daytona 50 Years	Exal Corporation, Youngstown, OH
SIGNS & DISPLA	v a	
Best of Category	Babe Ruth Sign	Independent Can Co, Belcamp, MD
Award of Excellence	Pepsi Sign	Industrial Litografica, Mexico
SPECIALTY		
Best of Category	Devil May Cry Steelbook	The Ohio Art Company, Bryan, OH
Award of Excellence	All is Bright	Independent Can Co, Belcamp, MD
Two-Piece		
Best of Category	Cinnabon Mocha	Ball Packaging, Broomfield, CO
Award of Excellence	Budweiser Kasey Kahne	Metal Container, St. Louis, MO

GRAND AWARD

Devil May Cry Steelbook

Ohio Art, Bryan, OH



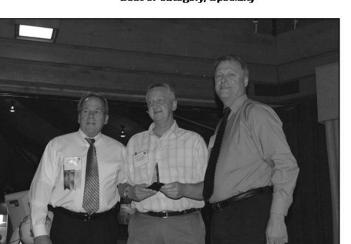
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## 2008 EXCELLENCE IN QUALITY AWARD WINNERS

(Awards are presented by Rick Clendenning and Jonathan Ellaby from sponsor INX International Ink Co.)



John Gostkowski, Ohio Art Best of Category, Specialty



Michael Osborne, Independent Can Award of Excellence, Specialty



Mark Von Bokel, Metal Container, Award of Excellence, Two Piece



Pat Hennegan, Independent Can Co Best of Category, Signs & Displays



Robert Lucich, Exal Corporation

Award of Excellence, Miscellaneous



Janelle Harris, Ball Corp Best of Category, Two Piece



#### 2008

## Convention Sponsors Ajax Tocco Magnethermic

Applied Vision **Ball Corporation** Brodie System Can Corporation of America **Canmaking News** CanTech International ChemTool Incorporated Cocks-Clark Graphics **Container Fabrication** Machinery Crabtree of Gateshead Crown Aerosol Packaging USA **DYC Supply** ES&T **Exact Tech Can Machinery** Grace Materials & Pkg Technologies **Gulf Great Lakes Packaging** Henkel ICI Packaging Industrial Litografica Intercan Group INX International Ink Co. JL Clark John Travis Ltd KBA-MetalPrint GmbH Mittec UV **National Coatings** Nordson Corporation Novelis Pamarco Global Graphics Photoengraving Inc **PPG Industries** PreCoat Metals Premier Blanket Roller Coat Industries Sencon Inc. Service Tool International Stolle Machinery Company T.D. Wright Inc The Canmaker Magazine Unimaq/Palmer-Tech Valspar Corp. Watson Standard WFB USA Inc.

## METAL PACKAGING



2008 Annual Convention

From May 21-23, 2008 more than 300 metal decorating industry members gathered at the Indian Lakes Resort in Bloomingdale, IL to attend presentations from some of the most knowledgeable people in the industry and to participate in our Annual Jim Clementi Scholarship Golf Outing. Our Wednesday golf outing had 240 golfers who played a shotgun style outing. Wednesday evening's banquet was enjoyed by more than 325 attendees and the prizes and gifts awarded were second to none. The proceeds from our Golf Outing enabled us to continue funding 7 scholarships for our member's family members for the 2008—2009 school year.

On Thursday, the convention began with our Annual Membership meeting on Thursday, where we inducted more than 25 new members into our organization. Our presentations for both Thursday and Friday were rated by the attendees as some of the best ever.

As space is limited in this newsletter, we can not review the presentations in detail. However, if you go to our website: metaldecorators.org and log onto the members section you will be able to obtain the presentation content. Members will need to log in with your password which should have been emailed to you earlier this year. If you do not have one, email us at ampmgt@aol.com or info@metaldecorators.org and we will send you a password and user name. You can view the pictures from the convention by clicking on the 2008 convention information in the events section.

Our convention display session at the end of Thursday's content was a success with over 50 exhibitors which put us at capacity for this year's space allotment. We were fortunate to have had tremendous support from industry companies for our convention sponsorship. (See listing on left) Due to their generous support we have been able to provide a wider offering of Seminar presentations, to expand our hospitality and networking opportunities, and to present a larger offering of exhibits.

The association also thanks INX International Ink Co. for their continued sponsorship of our Excellence in Quality competition. Each year the competition is greater and the level of quality continues to increase. Congratulations to all of the winners and to Ohio Art for garnering the Grand Award.

This year launched the selection of the Decorator of the Year. After years of recognizing companies for their exemplary performance in our quality competition, the Board decided that we should also recognize the performance of individuals as well.

Brian Morris, of Crown Cork & Seal is our first recipient of this prestigious award.

On behalf of the membership, a heartfelt congratulations goes to the Convention Committee for compiling a program of great value to the attendees and we extend our thanks to those speakers who gave their valuable time and shared their expertise with the attendees.

We hope to see you next year in May at Indian Lakes once again.

## **2008 CONVENTION PHOTOS**



President Neal Santangelo welcomes the group



The welcomed audience



Vince Lombardi, Jr. spoke to a packed house



Carl Erb and Warren Livingston of PreCoat Metals at work during the displays



John Gostkowski, Ohio Art, is awarded the Grand Award for quality by INX International Ink's Jonathan Ellaby (L) and Rick Clendenning (R)



Allan Toler, Ball Corp, visits with Henkel's Emily Mullens, Barbara Wehrle, and Bill Simmons



Convention Chairman, Joe Finan thanks Dr. William Hoyle (L) for an excellent presentation on regulatory issues

## 2008 OFFICERS AND DIRECTORS

President

Neal Santangelo

Vice President

Joseph Finan

Secretary Treasurer

Jack Knight

**Executive Director** 

Michael Masenior

Directors

James Andamasaris

Eugene Basler

Russell Cannon

Jim Cation

Rick Clendenning

Michael Conover

Craig Eberts

Jonathan Ellaby

Mark Finch

**Eugene Furey** 

David Gill

William Graue

Anthony Greensall

Janelle Harris

Dr. William Hoyle

Paul Krueger

James Lore

Robert Lucich

Kenneth Matyska

Surva Misra

Ronald Moreau

Ted Nevins

Jeff Radice

**Kevin Richards** 

Joseph Runyan II

**Allan Sayers** 

Joseph Sennello

Gary Silke

Mark Von Bokel

. ...

Michael Yavorski



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9574 DEERECO ROAD

USA

## 12TH ANNUAL EXCELLENCE IN QUALITY COMPETITION

The International Metal Decorators Association, with sponsorship from INX International Ink, is proud to announce the "Call for Entries" for 2009's competition. The competition consists of 8 categories: Two Piece, Food Containers. Aerosol Cans. Closures, Signs & Displays, General Line Cans, Specialty Cans, and Miscellaneous Products.



2008 Grand Award
Devil May Cry
Ohio Art
Bryan, Ohio

Awards will be given for the "Best" of each category, "An Award of Excellence for 2nd place entries in each category, and the "Grand Award" for the best entry in the competition. The awards will be presented at our **Annual Convention which** will be held in Chicago. on May 22, 2009. We will also have all of the entries on display at the convention for all attendees to view. Gather your entries now as the deadline is fast approaching. The entry forms will be mailed early in 2009.

For more information email: ampmgt@aol.com